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# ??!?!-Sales and Marketing Manager

### **Description**

We offer a very attractive package with great potential for growth, based on qualifications. If you are motivated to implement improvements to the company and reside within Canada/USA, this position will suit you.

#### Responsibilities

- · Effectively deal with Architects, Builders and General Contractors
- · Familiar with both commercial and residential construction
- · Demonstrable ability to read project specifications and blueprints
- · Strong written and verbal English skills
- · Demonstrate a proven track record of closing sales
- · Self motivated and results driven with the ability to work independently
- · Demonstrable sales achievement and attainment of sales targets
- · Sales motivated with great negotiating skills
- · Excellent time and process management skills
- $\cdot$  Ability to build trust with clients over the phone and envision customer design criteria and requirements
- · Excellent verbal and written communication and strong attention to detail
- $\cdot$  Planning, developing, and directing multiple avenues of marketing strategies to drive sales
- · Overseeing social media accounts and websites to engage existing customers and establish positive public relations
- $\cdot$  Communicating and negotiating with customers, agencies, employees, editors, and marketing staff.
- · Analyzing customer feedback and resolve complaints
- · Conducting market research to locate new customers and monitor competitors

#### Qualifications

Significant industry experience over education is required.

Minimum five years of experience in the field of marketing, sales, or public relations.

#### **Job Benefits**

## Hiring organization

INTS Consulting ???????????

## **Employment Type**

Full-time

#### Job Location

Richmond Hill

#### **Working Hours**

8 hours, Monday - Friday

## **Base Salary**

\$ 25 - \$ 26

# Date posted

2023 ? 2 ? 10 ?

• Extended health care

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Send your resume to <a href="mailto:intsconsulting.hr@gmail.com">intsconsulting.hr@gmail.com</a>