



https://intscanada.com/job/%e9%97%a8%e7%aa%97%e5%85%ac%e5%8f%b8-2/

## Sales and Marketing Manager

### Description

We offer a very attractive package with great potential for growth, based on qualifications. If you are motivated to implement improvements to the company and reside within Canada/USA, this position will suit you.

### Responsibilities

- Effectively deal with Architects, Builders and General Contractors
- Familiar with both commercial and residential construction
- Demonstrable ability to read project specifications and blueprints
- Strong written and verbal English skills
- Demonstrate a proven track record of closing sales
- Self motivated and results driven with the ability to work independently
- Demonstrable sales achievement and attainment of sales targets
- Sales motivated with great negotiating skills
- Excellent time and process management skills
- Ability to build trust with clients over the phone and envision customer design criteria and requirements
- Excellent verbal and written communication and strong attention to detail
- Planning, developing, and directing multiple avenues of marketing strategies to drive sales
- Overseeing social media accounts and websites to engage existing customers and establish positive public relations
- Communicating and negotiating with customers, agencies, employees, editors, and marketing staff.
- Analyzing customer feedback and resolve complaints
- Conducting market research to locate new customers and monitor competitors

### Qualifications

Significant industry experience over education is required.

Minimum five years of experience in the field of marketing, sales, or public relations.

### Job Benefits

### Hiring organization

INTS Consulting

### Employment Type

Full-time

### Job Location

GTA, ON

### Working Hours

Monday - Friday

### Base Salary

\$ 1,000 - \$ 2,000

### Date posted

2022-08-25

- Extended health care

**Contacts**

Send your resume to [intsconsulting.hr@gmail.com](mailto:intsconsulting.hr@gmail.com)