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???? Sales and Marketing Manager

Hiring organization
INTS Consulting ?????????

Employment Type
Full-time

Job Location
Stouffville

Working Hours
Monday – Friday

Base Salary
$ 1000 - $ 2000

Date posted
2023?2?22?

Description

We offer a very attractive package with great potential for growth, based on qualifications. If you are motivated to implement improvements to the company**and reside within Canada/USA**, this position will suit you.

Responsibilities

· Effectively deal with Architects, Builders and General Contractors

· Familiar with both commercial and residential construction

· Demonstrable ability to read project specifications and blueprints

· Strong written and verbal English skills

· Demonstrate a proven track record of closing sales

· Self motivated and results driven with the ability to work independently

· Demonstrable sales achievement and attainment of sales targets

· Sales motivated with great negotiating skills

· Excellent time and process management skills

· Ability to build trust with clients over the phone and envision customer design criteria and requirements

· Excellent verbal and written communication and strong attention to detail

· Planning, developing, and directing multiple avenues of marketing strategies to drive sales

· Overseeing social media accounts and websites to engage existing customers and establish positive public relations

· Communicating and negotiating with customers, agencies, employees, editors, and marketing staff.

· Analyzing customer feedback and resolve complaints

· Conducting market research to locate new customers and monitor competitors

Qualifications

Significant industry experience over education is required.

Minimum five years of experience in the field of marketing, sales, or public relations.

Job Benefits

- Extended health care

Contacts

Send your resume to intsconsulting.hr@gmail.com