

https://intscanada.com/job/business-advisor-financial-management/

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ADVISOR.

Date posted 2023[?]9[?]13[?]

Description

We are banking at another level.

Choosing BDC as your employer means working in a healthy, inclusive, and skilled workplace that puts forward the best conditions to bring together unique teams where employees are empowered to act. It also means being at the centre of ambitious economic and financial projects to see further and to do things differently, to fuel the success of Canadian entrepreneurs.

Choosing BDC as your employer also means:

- Flexible and competitive benefits, including an Employee Savings and Investment Plan where BDC matches part of your voluntary contributions, a Defined Benefit Pension Plan, a \$750 wellness and health care spending account, to name a few
- In addition to paid vacation each year, five personal days, sick days as necessary, and our offices are closed from December 25 to January 1
- · A hybrid work model that truly balances work and personal life
- Opportunities for learning, training and development, and much more...

POSITION OVERVIEW

We are looking for a Business Advisor within our Advisory team to act as a thought leader, a coach and to have a positive client impact at BDC. In this role, you will manage a team of external consultants who deliver strategic financial management advice to entrepreneurs. Additionally, the Business Advisor supervises the successful delivery of a portfolio of multiple advisory mandates at a time. You will be part of a team specializing in strategic financial management, but will also work closely with operational efficiency, strategy, and other experts. Your business development colleagues will solicit and benefit from your expertise during the sales process. This dynamic role is client facing and benefits greatly from your passion for

and understanding of entrepreneurship and its inherent joys and challenges!

CHALLENGES TO BE MET

- Deliver standard and customized high quality, financial management consulting solutions that will have measurable impacts on SMEs.
- Demonstrate financial management capabilities and bring strategic perspectives including strategic analysis, planning and coaching.
- Manage project delivery executed by our external delivery partners by monitoring project scope, budget, schedule and objectives, as well as perform quality assurance on projects and deliverables.
- Provide practice expertise by being a "subject matter expert" and by staying current on market trends to support development and evolution of the financial management solutions and tools, as well as contribute to business development.
- Review and analyze the financial performance of a business, elaborate a financial plan, define Key Performance Indicators, build cash flow models, perform costing analyses, observe industry trends and guide companies in building better financial practices and making sound business decisions.
- Provide sales support by performing client need diagnostics and input for custom proposals and work in close association with client partners to support transfer of product/technical knowledge and expertise and assist with project delivery and sale of new mandates.
- Support colleagues in understanding and evaluating the strategic effectiveness and the financial performance of the business and the potential areas for improvement.
- Collaborate with business advisors from other practices to build custom crossfunctional advisory solutions.
- Contribute to practice outreach activities by developing marketing content and participating in the promotion of the Financial Management suite of advisory solutions.
- Participate in special projects contributing to the success of the larger Advisory Services business unit.

WHAT WE ARE LOOKING FOR

- · CPA designation.
- MBA or related professional designation is an asset.
- Must demonstrate competencies in financial analysis, financial planning and modelling, finance process improvement and cost accounting.
- 10 years of experience as finance leader in an entrepreneurial environment.
- 3 years in a management consulting environment is highly desirable.
- Strong business acumen coupled with strong understanding of financial management and ability to develop pragmatic strategic and operational plans that are relevant to an SME business environment.
- Strong client and customer service orientation with a clear focus on delivering value to the client.
- Knowledge of project management methodologies and best practices in the context of delivering services to clients.
- Excellent organizational skills, risk management competencies and demonstrated project management skills.
- Excellent presentation skills, as well as an ability to participate in outreach, promotion, and business development activities.
- · Teamwork, collaboration, and relationship-building skills.
- Excellent communication skills in English. French is an asset.

#INDHP

Proudly one of Canada's Top 100 Employers and one of Canada's Best Diversity Employers, we are committed to fostering a diverse, equitable, inclusive and accessible environment where all employees can thrive and feel empowered to bring their whole selves to work. If you require an accommodation to complete your application, please do not hesitate to contact us at

accessibility@bdc.ca			
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