



<https://intscanada.com/job/category-buyer/>

Category Buyer

Description

The Category Buyer enforces the category strategy for assigned categories. The Buyer supports all assigned locations for the products and services in scope, solves the need of the business and manages key suppliers.

- Implements and maintains corporate overhead and operational supply agreements.
- Leverages opportunities to deliver the business unit needs.
- Facilitate ongoing supplier business and strategic alignment, including management of supplier relationships and quality initiatives.
- Ensure that the supply chain is safe, sustainable, and appropriately managed.
- Deliver targeted savings and performance improvement benefits and assume accountability for the cost reduction and performance of the supply chain in assigned categories.
- Prepare and support the placement of subcontract and material supply orders.
- Achieve targets set by the department head.
- Adhere to the Purchasing Department's policies, processes & procedures.
- Work closely with category management colleagues and work with cross-functional teams to implement agreements across the business.
- Prepare and present timely and accurate reports.
- Identify ways to reduce costs and improve service.
- Conduct regular category reporting, supplier reviews, forecasting, and budgeting savings and rebates.
- Support category management financial performance strategy and targets.
- Focus on effective communication and relationship building with internal clients and external suppliers.
- Act as the liaison between Operational clients and key suppliers.

Demonstrate business professionalism that is in line with Atlantic's core values. A positive attitude and the ability to build and maintain relationships with customers, suppliers, and team members, with a willingness to problem-solve complex issues finding an effective solution that works for all stakeholders involved.

Requirements:

- Some post secondary technical training from an accredited institution or minimum 3 years' of experience in
- Direct buying and sourcing. Experience in redistribution would be an asset.
- Proven experience negotiating and managing contracts
- Exceptional written and verbal communication/documentation skills
- Knowledge of effective negotiation skills and how to apply them to the standard business transaction

Hiring organization

INTS Consulting

Date posted

2023-09-05

Think and Act like an owner – Thinks and cares about the organization like an owner. Commits to and upholds organizational values, and core behaviors even under difficult circumstances. Demonstrates a strong sense of responsibility and dedication to the success of the organization. Takes appropriate risks, holds self and others accountable for measurable, high-quality, timely, and cost-effective results and openly raises a challenge even if others don't.

Atlantic Packaging is dedicated to fostering an inclusive environment where all colleagues and customers feel valued and supported. We are committed to developing our team to reflect the diversity of our communities in which we live and work and seek applicants with a wide range of abilities. If you require accommodation, please contact HR@atlantic.ca