



<https://intscanada.com/job/chinese-english-front-desk-sales-specialist/>

Chinese/English Front desk/Sales Specialist

Description

Job Description:

FOTILE is built on the foundation of product innovation and creating functional, stylish, and family-oriented appliances. For the past 26 years, our products have helped improve the kitchen environment with new technology that removes harmful fumes caused by cooking. We make it our mission to create a healthy, happy kitchen for families everywhere. We are currently looking for a **Front desk/Sales Specialist** to join our growing team.

Job Responsibilities:

- Responsible for monthly, annual sales targets, store number targets and other related annual targets.
- Identify and evaluate product characteristics, market share, pricing, and advertising.
- Participant in the planning and execution of various promotion/ sales projects including holding product presentation Webinar, launch promotional activity, onboarding new clients and participating trade shows.
- Respond to sales inquiries and following up on leads with potential clients through chat, phone, email or in-person visit to present the appropriate FOTILE products and related accessories for the initial new customer order.
- Identify and document issues that come up during the sales process. Provide market feedback to management about competitive activities, i.e. pricing, quality, new product introductions, etc.
- Assist contractors, strategic partners, or other collaborators to advance, promote or market FOTILE products and good name in the designated territory or territories.
- Dedicate to create the best possible experience with customers and contractors.
- Other sales related tasks/ Ad Hoc projects as needed.

Job Requirements:

- Bachelor's degree or above
- Solid experience with CRM software, social media marketing a plus.
- **Fluent and proficient in Mandarin, Cantonese and English Required. French is a strong asset.**
- Must have a valid driver's license (G Class – travel required) and good driving record.
- Outstanding communication, interpersonal skills and writing skills.
- Strong work ethic and team player with desire to go above and beyond in a fast-growing business.
- Attention to details, can prioritize multiple projects and tasks while adhering to deadlines.
- Stay on top of situations and ahead of the curve.
- Strong sense of responsibility and close-loop consciousness.

Hiring organization

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- Police record check is required

Job Types: Full-time

Salary: Competitive Base salary plus Bonus

Benefits:

- Medical health benefits, dental and vision insurance
- Company events
- Store discount

Expected Start Date: immediately

If you are interested in this opportunity, please kindly forward your resume to FOTILE Canada HR with the email subject: "Job Title + Your Name".

Feel free to give a call to FOTILE Canada HR team at 1-844-315-0315.

Job Type: Full-time

Salary: \$50,000.00-\$65,000.00 per year

Benefits:

- Dental care
- Life insurance
- Vision care

Schedule:

- 8 hour shift
- Weekend availability

Supplemental pay types:

- Bonus pay
- Commission pay

Ability to commute/relocate:

- Markham, ON: reliably commute or plan to relocate before starting work (preferred)

Experience:

- sales: 1 year (preferred)

Work Location: One location

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Employment Type

Full-time

Job Location

Toronto

Base Salary

\$ 50000 - \$ 65000

Date posted

2023-04-10

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