



<https://intscanada.com/job/jewellery-sales-buyer-for-appraisal-purchasing-events/>

## INTS CONSULTING - Jewellery sales/buyer for Appraisal & Purchasing Events

### Hiring organization

INTS Consulting

### Date posted

2023-10-23

### Description

Harrington's Auctioneers & Appraisers, a prominent name in the auction and appraisal industry, is in search of a seasoned Sales / buyer Specialist to bolster our team. Your expertise will encompass a broad spectrum, evaluating and procuring items such as Estate Jewelry, Watches, Numismatics, Antique Treasures, and other Collectibles. A background in estate jewelry, timepieces, or antiques is pivotal for flourishing in this role.

Being an essential member of our Travelling appraisal and purchasing unit, your role will involve:

- Nationwide travel, alongside a dedicated crew of 2-3 professionals.
- Ensuring reliability and punctuality in all dealings.
- Maintaining professionalism in every interaction, upholding the company's standards.
- Delivering exceptional customer service, ensuring satisfaction and repeat business.
- Collaborating efficiently with team members, fostering a supportive environment..

### Qualifications and Requirements:

- A solid 5-year track record in sales, inclusive of retail and tradeshow stints.
- In-depth knowledge in the realm of Jewelry, enriched by a grasp of gemology and numismatics.
- Exceptional interpersonal flair coupled with adept negotiation capabilities.
- An open itinerary, involving travel commitments for 2 weeks every 4-6 weeks across provinces.
- A current driver's license.

**Rewards and Compensation:**After a 90-day assessment phase, befitting candidates can anticipate:

- A base salary of \$55,000 - \$65,000 annually.
- A lucrative bonus framework, enabling top achievers to amass \$100,000-\$120,000 annually post commissions and bonuses.
- An all-inclusive benefits suite, inclusive of 3 weeks paid annual leave, travel reimbursements, and daily meal provisions.

Engagement Duration: 40 hours weekly. Options available for Full-time, Part-time, and Permanent roles.

Job Type: Full-time

Salary: \$55,000.00-\$65,000.00 per year

Benefits:

