



<https://intscanada.com/job/junior-account-manager/>

INTS CONSULTING - Junior Account Manager

Description

We are looking for a talented individual to join our friendly and dynamic team as an **Account Manager!** Our Toronto-based tech company offers innovative SAAS solutions to a rapidly growing customer base worldwide.

Recruiting experience is a must!

French bi-lingual is an asset.

Vacation: 3 weeks

Flex hours with 2-3 office days per week.

What You'll Do:

- Oversee the optimal implementation of our goods and services package in a way that will most delight the customer
- Reporting to the Sr. Account Manager, you'll work with a multi-disciplinary team involving training, implementation, and technical support to deploy new customers, and ensure that the needs of existing customers are met
- Work closely with the product manager and development team to ensure that the product roadmap is aligned with customer needs and expectations
- Responsible for helping to maintain a continuing education program for the customers (processes/training/materials/etc.). The product is evolving, and customers need to be aware of the availability and use-case of new features.
- Some training may be required in a pinch, but the main involvement will be to manage trainers
- Work with Sr. Account Manager to ensure customer renewals towards the end of their contract

Skills:

- EXCELLENT communicator and 'people-person' is critical to the success of this role
- "Tech-savvy" aka confident in your ability to pick-up new software quickly
- Out-of-the-box thinker that can come up with alternative solutions to roadblocks effectively
- Multi-tasking while remaining meticulously organized is absolutely essential

We operate in a work-hard, play-hard environment and are eager to welcome a new team member into our exciting group.

We will reach-out should the fit appear to be right. We're looking forward to meeting you!

Job Type: Full-time

Hiring organization

INTS Consulting

Date posted

2023-10-23

Salary: \$70,000.00 per year

Job Types: Permanent, Full-time

Salary: \$70,000.00 per year

Benefits:

- Casual dress
- Discounted or free food
- On-site gym
- On-site parking
- Paid time off
- Work from home

Schedule:

- 8 hour shift

COVID-19 considerations:

Our office is currently closed due to COVID-19 with the intention of re-opening with a flexible schedule to go in once to twice a week.

Experience:

- Recruiting/ ATS Software: 1 year (required)

Expected start date: 2022-02-21