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INTS CONSULTING - Sales Consultant (In-home) Virtual Hiring Event

Hiring organization
Lifestyle Home Products

Description

Employment Type
Full-time

Full Job Description

Lifestyle Home Products in partnership with Jacuzzi, is looking for:

Job Location
Toronto

In-Home Design and Sales Consultants

Date posted
2023-04-10

We are so excited! Jacuzzi has partnered with Lifestyle Home Products, now the exclusive dealer of Jacuzzi Bath Remodel (JBR) here in Ontario. JBR delivers a permanent solution for Ontario Homeowners, installing beautifully designed tubs and showers in just one day!

Do want to be a part of this exciting growth opportunity?

Please note the base salary for this role is \$40,000 CAD per year. The 'On Target Earning' (OTE) range for this role is approximately \$100,000 CAD per year with uncapped commissions.

What you will be doing:

- Generating profitable growth!
- Attending confirmed appointments in the GTA and engaging with new and existing customers.
- Assess the customer's needs, educate them on our products, and provide guidance to a unique design and solution.
- Closing, Closing, Closing!

Where you excel:

- Confident and highly competitive.
- Being number one in sales.
- Results oriented. Remember, closing, closing, closing!
- Enjoy interacting with customers.

Responsibilities:

- Continually meeting or exceeding sales goals.
- Travel within an assigned territory, educating potential customers on Jacuzzi bath and shower products.
- Strategically negotiating with customers to close sales, leveraging current promotions and financing options.
- Helping customers achieve their dream - nice!

Requirements:

- Post-Secondary Education

