

https://intscanada.com/job/sales-consultant-in-home-virtual-hiring-event/

?????????????-Sales Consultant (Inhome) Virtual Hiring Event

Description

Full Job Description

Lifestyle Home Products in partnership with Jacuzzi, is looking for:

In-Home Design and Sales Consultants

We are so excited! Jacuzzi has partnered with Lifestyle Home Products, now the exclusive dealer of Jacuzzi Bath Remodel (JBR) here in Ontario. JBR delivers a permanent solution for Ontario Homeowners, installing beautifully designed tubs and showers in just one day!

Do want to be a part of this exciting growth opportunity?

Please note the base salary for this role is \$40,000 CAD per year. The 'On Target Earning' (OTE) range for this role is approximately \$100,000 CAD per year with uncapped commissions.

What you will be doing:

- Generating profitable growth!
- Attending confirmed appointments in the GTA and engaging with new and existing customers.
- Assess the customer's needs, educate them on our products, and provide guidance to a unique design and solution.
- Closing, Closing, Closing!

Where you excel:

- Confident and highly competitive.
- Being number one in sales.
- Results oriented. Remember, closing, closing, closing!
- Enjoy interacting with customers.

Responsibilities:

- · Continually meeting or exceeding sales goals.
- Travel within an assigned territory, educating potential customers on Jacuzzi bath and shower products.
- Strategically negotiating with customers to close sales, leveraging current promotions and financing options.
- Helping customers achieve their dream nice!

Requirements:

· Post-Secondary Education

Hiring organization Lifestyle Home Products

Employment Type Full-time

Job Location
Toronto

Date posted 2023[74]710[7]

- Valid Driver's license and vehicle
- · Self-Motivated with an ability to work from home

Experience:

• 3-5 years of commission sales is recommended

Technical requirements

After signing up, you will be sent an email with instructions on how to connect. Please be prepared to join the virtual interview from a quiet place using a desktop or mobile device with a working speaker, microphone, and camera. Check to see if your network connection can support an online session. A plugged-in ethernet cable or a strong WiFi network signal will help avoid time delays during your conversation.

What to prepare

A great attitude, smile and positive energy

Preferred dress code

Business casual (dress pants/skirt, button down/blouse, optional tie)

About Lifestyle Home Products

Join Our Incredible Team!

Lifestyle's values guide the convictions and activities of all teammates every single day. Our qualities are the result of our extraordinary culture, and are integral to the Company's success. We believe in doing the right thing, having respect for ourselves and our customers time, as well as being a pro.

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What is a virtual interview?

Virtual interviews help employers connect with job seekers when they're not in the same physical location. Since hiring is a human process, employers would like to talk with you online (chat, video, or phone) to see if you meet the requirements for the job.