



<https://intscanada.com/job/team-lead/>

## Team Lead

### Description

### Benefits

Pulled from the full job description

- Casual dress
- Company events
- Flexible schedule
- Store discount

### Hiring organization

INTS Consulting

### Date posted

2023-07-31

SHOP 20 is a women's fast fashion clothing boutique that provides our customers with the most exclusive, on trend styles, all under \$79! Yes! That's right, you read that correctly. NOTHING in our store exceeds \$79! This allows us to provide our customers with a cool shopping experience, value and affordability.

We strive to offer our clients a riveting in-store and online shopping experience keeping in mind the cliché we know every woman lives for. Visual excellence, superb customer service, and a bill that's too good to be true.

The company's mission is to continue to innovate and pivot within the Canadian retail fashion industry.

**Position: Team Lead**

**Availability: Must be Open / Full Time (Weekdays & Weekends)**

**Weekly Hours: 8-20 Hours**

### Responsibilities:

- – Ensure all sales opportunities are recognized and captured by yourself and stylist team
- – Adhere to and execute daily operations, policies, procedure and maintenance
- – Strategically manage the day to day visual aesthetic of the store (mannequins, wall displays, table set ups)

- – Create fun, modern, and engaging environment for customers
- – Challenge and reward stylist team
- – Identify and develop strengths and weaknesses
- – Identify and develop future store leaders
- – Create an active selling and service culture
- – Lead store clientelling
- – Achieve daily, weekly, and monthly sales goals to achieve company profits
- – Manage staffing plan and payroll to maximize sales and meet financial goals
- – Protect inventory and company margins (markdowns, loss prevention, logistics)
- – Train and hold staff accountable
- – Cash handling and deposits
- – Build the Shop 20 Brand digitally, within the store location, and community
- – Represent Shop 20 positively within shopping centre and the community
- – Achieve operational excellence to deliver company profits
- – Execute dress code

**Qualifications:**

- – Customer Service, Styling and Sales Focused
- – Interactive and Driven
- – An executor
- – High Communication skills
- – High energy
- – Accountable
- – Goal Driven
- – Lead by Example while being team oriented
- – Reliable and punctual
- – Computer/POS Saavy

**Commission:**

**– 2% commission on all individual sales**

Job Type: Full-time

Salary: \$16.00 per hour

Benefits:

- Casual dress
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Schedule:

- Day shift
- Evening shift
- Monday to Friday
- Morning shift
- Weekend availability

Supplemental pay types:

- Bonus pay

- Commission pay

Ability to commute/relocate:

- Scarborough, ON M1P 4P5: reliably commute or plan to relocate before starting work (required)

Education:

- Secondary School (preferred)

Experience:

- Retail management: 1 year (preferred)

Work Location: In person